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# ASSESSING YOUR LEADERSHIP STYLE

PLEASE CIRCLE THE CHOICE THAT BEST APPLIES TO YOU:

Always      Frequently      Sometimes      Seldom      Never  
A                      B                      C                      D                      E

CIRCLE ONE:

- A B C D E    ①. Scolding non-performing employees does more harm than good.
- A B C D E    2. I encourage team members to help each other.
- A B C D E    3. I push my team to be the best.
- A B C D E    4. I give my team members encouragement and emotional support.
- A B C D E    ⑤. When I speak, I represent my whole team, not just myself.
- A B C D E    6. A productive team requires a delicate balance of skills and personalities.
- A B C D E    7. I encourage team members to work faster and better.
- A B C D E    8. I consult with team members before introducing new policies or procedures.
- A B C D E    9. I know exactly what my team members are working on.
- A B C D E    ⑩. Management understands problems best.
- A B C D E    11. I decide how things will be done.

- A B C D E 28. My team members feel free to speak with me.
- A B C D E 29. I give my team members detailed instructions.
- A B C D E 30. Decisions made by groups or committees have the best chance to succeed.
- A B C D E 31. Goals, quotas, and bonuses are the best incentives.
- A B C D E 32. I work with and assist other team members.
- A B C D E (33) I persuade others that my actions are in their best interests.
- A B C D E 34. My team members like me.
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- A B C D E (35) I let my team set its own pace.
- A B C D E 36. I grant authority to others.
- A B C D E 37. I give special treatment to top producers.
- A B C D E 38. I encourage team members to mature and gain skills by taking on challenging projects.
- A B C D E 39. I work hard for promotions and leadership positions.
- A B C D E 40. I avoid criticizing a team member when someone might overhear.